



Grain Marketing Plan

Harvest 2026

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Step 1: Estimate Production

Crop	Acres	Yield	Bushels to Sell
Corn	100	180	18,000
Soybeans	100	60	6,000
Wheat	12	90	1,080

Step 2: Determine Cost

Category	Corn	Soybeans	Wheat
Land Prep.	42	30	20
Fertilizer	250	120	190
Chemicals	40	24	30
Seed	120	90	98
Application	50	45	40
Rent	100	100	100
Planting	40	40	10
Harvesting	70	70	65
Trucking	50	20	15
Drying	100	10	5
Crop Insurance	16	12	0
Other Costs			
Total Cost/Acre	\$878.00	\$561.00	\$573.00

Step 3: Set Profit Goals

Crop	Goal/Acre
Corn	\$100.00
Soybeans	\$200.00
Wheat	\$75.00

Step 4: Calculate Target Price (Cost + Profit ÷ Yield = Target)

Crop	Cost/Acre	Profit/Acre	Yield	Target
Corn	\$878.00	\$100.00	180	\$5.43
Soybeans	\$561.00	\$200.00	60	\$12.68
Wheat	\$573.00	\$75.00	90	\$7.20